



**ND FFA  
FLORICULTURE CUSTOMER ASSISTANCE  
PRACTICUM SCORE CARD**

NORTH DAKOTA

Final Score

Contestant's No.		Contestant's Name	
Chapter	Possible Points	Contestant Points	
<b>Conversation (70 points)</b>			
Approach	5		
Voice	12		
Personality	17		
Information Gathered From Customer	15		
Salesmanship	14		
Closing of Order	7		
<b>Written Order (30 points)</b>			
Delivery Instructions	4		
Descriptions of Floral Items	6		
Billing Information	6		
Card Message	4		
Neatness and Completeness	5		
Correct Computation	5		
<b>TOTAL POINTS</b>	<b>100</b>		



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